

SUPPORTING ORGANISATION

British Expertise

PRESIDENT: His Royal Highness
The Duke of Gloucester KG GCVO

British Expertise, formerly BCCB, is the leading UK private sector organisation for British companies offering professional services internationally. We introduce members to key British and international contacts, we can identify potential partners and clients, and we offer market intelligence and training.

We have a well earned reputation for a responsive and highly efficient service.

NETWORKING:

We hold meetings on markets and sectors. We receive visits by overseas delegations, often at Ministerial level. We organise special events such as lunches with government ministers. We are the UK member of the European International Contractors, whose activities provide excellent additional networking opportunities for those interested in the built environment.

MISSIONS:

We lead high profile missions, with a focus on specific opportunities in markets. These involve meetings, seminars and workshops, enabling our members to present their expertise to potential clients. We offer global coverage and have good contacts within the international financing institutions.

WEBSITE:

Among other things, our website offers virtual networking facilities. Each member company has a directory entry. The Directory is searchable and accessed by people looking for potential partners.

MARKET INTELLIGENCE:

We disseminate targeted leads for potential business across a spectrum of sectors and disciplines, from all over the world.

LOBBYING:

We act robustly on behalf of members when necessary. We can tackle British Government agencies, funding agencies such as EuropeAid and the World Bank, and foreign governments.

NEWSLETTER:

We issue a concise and popular weekly electronic newsletter with information about our events and summary reports on key issues.

PROBLEM SOLVING:

We have expertise, experience and knowledge of overseas markets. We have, for example, helped successfully with debt recovery, finding staff and with problems encountered in the short-listing and selection process.

ADVICE:

We can provide advice on how members may best approach overseas markets. We can also offer more detailed help on countries and regions in which we have a current focus, and we can often advise in depth on specific sectors.

CONTACT DETAILS

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